

2022 Camp Card

Quivira Council, Boy Scouts of America

HOW THE CAMP CARD SALE WORKS:

- The New 2022 Camp Card is designed to help Scouts fund their way to 2022 Camp programs
- This is a Risk-Free Unit Sales project where all Scouts can earn their way to Camp, Philmont, other activities, or support unit program or supply needs.
- Each Camp Card will sell for only \$5.00 to the general public and will have multiple food, service, and entertainment discounts for the customer to use throughout the year
- The participating Unit will receive 50% commission of the sale of each Camp Card sold!
- With the discounts on the tab(s), the Camp Card PAYS FOR ITSELF!
- Commissions from the sales are encouraged to be applied toward directly sending Scouts to Summer Camp programs, but they may be used as the unit committee sees fit

Camp Card Timeline:

December 20	Camp Card Promotions and Unit Sales Sign-up begins
	2022 Camp Card Update Meeting
January 3-6	Camp Card Leaders Guide Blast #2 Prior to Roundtable
January 12	Camp Card Training/FAQ/Camp Card Update Meeting
February 1	Deadline for units to sign up and place an order to sell
February 1-3	Camp Cards will be distributed at Roundtable. If not picked up, Unit Leaders will have to pick up at the Council Office.
February 11	Council/District Camp Card Kickoff- (Camp Cards Distributed)
February 12	Camp Card Sale Begins
March 31	Camp Card Sale Ends
April 8	Last day for Units to turn in money and unsold Camp Cards
April 15	Commission drops to 35% commission
April 22	Commission drops to 25% commission

The Value of Selling Camp Cards:

Participating in the Camp Card allows each Scout to directly fund their way to various Camp programs

Program	Cost	Sales per Scouts (in cards)
Cub Scout Day/Twilight Camp	\$50	= 20 Cards per Scouts to sell
Cub Weekend	\$150	= 60 Cards per Scouts to sell
Webelos Camp	\$150	= 60 Cards per Scouts to sell
ScoutBSA Summer Camp	\$290	= 116 Cards per Scouts to sell

***Note—Program costs and sales per Scouts are not necessarily actual numbers; they are close approximations.**

2022 Camp Card At-A-Glance:

1. Subway - Buy ANY sub and ANY drink and get a free 6" sub of equal or lesser price!
2. Casey's - Buy any Large Specialty Pizza & receive a Medium 1 topping FREE!
3. Texas Roadhouse Free Appetizer with purchase of 2 Adult Entrees. Free App Includes - Fried Pickles Cactus Blossom or Tater Skins!
4. ChickNMax - \$2 off a combo meal!
5. KFC - \$5 off a 12 piece meal at regular price!
6. Dunkin Donuts - Free Classic Donut with any purchase!
7. Pizza Hut - \$7.99 Large 1 Topping Pizza (Carryout Only) Coupon Valid on Thin 'N Crispy and Hand-tossed Crust only. [Check the list of participating locations here.](#)
8. Pete's Convenience Stores - FREE 24 oz fountain drink with \$30 gas purchase.

How to implement Camp Card sales for your Unit:

1. Determine NOW the Camp programs your Scouts plan to participate in for 2022
2. Determine the number of active Scouts in your program
3. Set a per Scouts sales goal (number of Camp Cards he/she should sell)
4. Set an overall unit sales goal
5. Communicate unit needs clearly with each Scout and parent
 - a. Explain how the sale of Camp Cards teaches Scouts the value of earning their way.
 - b. Explain precisely where the Unit plans to allocate the revenue generated from the sales (i.e., Individual Scouts Camp fees, uniforms, Unit Trailer, etc.)
6. Communicate the Camp Card calendar clearly with all Scouts and parents
 - a. Have a Kickoff for your Unit
 - b. Have a Turn-In date for money and unsold Camp Cards

3 Important Tips

The cards cost the Council money. Help us minimize our expenses while maximizing your profits!

- Still have cards, but you're done selling? Return them as soon as possible so we can get them sold!
- Plan ahead when ordering cards! We need payment for your 1st order before you can place a 2nd order!
- All cards, or the Council's portion of those cards sales, must be turned in at the end of the sale!

2022 Quivira Council Camp Card Unit Commitment Form

Sign up by completing this form

YES! Our unit will participate in the 2022 Camp Card Sale!

Unit Information:

Unit Type: Pack Troop Crew Ship

Unit #: _____ District: _____

Of Active Scouts: _____ Our Gross Sale Goal is: _____ (# of Cards): _____ (Total Dollars): _____

How many cards would your unit like to start the campaign with? _____

(We will try to honor your request based on supplies)

Date of unit Kickoff: _____ Time: _____

Location _____

Unit Camp Card Key Contact Leader:

Name: _____ Position in Unit: _____

Address: _____

City: _____ State: _____ Zip: _____

Cell Number: _____

E-Mail Address: _____

UNIT CAMP CARD RECEIPT

(District Executive to turn in to Quivira Council Finance Department)

PACK TROOP CREW SHIP

DATE _____ DISTRICT _____ UNIT# _____

NAME _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

Camp Cards Issued	To be completed upon card turn in	
Total number of Cards Issued this receipt _____	Checks	\$ _____
	Cash	\$ _____
	TOTAL	\$ _____
	_____ Cards Sold	
	_____ Cards Returned	
	_____ Total Cards this receipt	

I recognize that each of these cards have a cash value of \$5. There is no risk to our unit as long as all unsold cards are returned to the Council by April 9, 2022. By signing below I recognize that our unit will be charged \$2.50 for every unreturned card.

Our unit will close out our account (money/unsold cards turned in) by _____.

I agree to these terms: _____ Date: _____
Leader Signature

Position: _____

***NOTE—Per the request of the vendors participating in the 2022 Camp Card and because each Camp Card has a cash value above and beyond the unit selling price, 100% of unsold Camp Cards must be returned to Quivira Council by April 22, 2022.**

SCOUTS CAMP CARD RECEIPT

(Scout Parent to turn in to Unit Camp Card Leader)

PACK TROOP CREW SHIP
DATE _____ DISTRICT _____ UNIT# _____
NAME _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

Camp Cards Issued	To be completed upon card turn in
Total number of Cards Issued this receipt _____	Checks \$ _____ Cash \$ _____ TOTAL \$ _____ _____ Cards Sold _____ Cards Returned _____ Total Cards this receipt

I recognize that each of these cards have a cash value of \$5. There is no risk to our unit as long as all unsold cards are returned to our unit by March 31st. By signing below, I recognize that our unit will be charged \$2.50 for every unreturned card.

Our unit will close out our account (money/unsold cards turned in) by _____.

I agree to these terms: _____ Date: _____
Parent Signature

Name of Scouts: _____

***NOTE—Per the request of the vendors participating in the 2022 Camp Card and because each Camp Card has a cash value above and beyond the unit selling price, 100% of unsold Camp Cards must be returned to our Unit by March 31. This will allow our Unit to reconcile our account with Quivira Council by April 8.**

